

**Froneri Hellas Ice Cream is looking for:**  
**Sales Intern (ESPA Internship contract)**  
Head Office (Tavros)

Are you an AEI graduand looking to gain experience in Field Sales and Key Account management? For the love of ice cream, we want to hear from you!

**Main Responsibilities**

- Field Sales visits mainly in organized trade
- Follow-up annual sales plan per retail chain (product mix and merchandizing standards)
- Help develop client relationship and retain existing accounts
- Follow-up competition sales activities
- Knowledge of all aspects of products, brands, competition, market
- Learn and apply Sales techniques and distribution models in organized and unorganized trade

**Requirements**

- ESPA Internship beneficiary
- Very good level of PowerPoint, Excel and Word
- Good level of English
- Driving License (at least 1 year)

**Key Competencies**

- Excellent interpersonal and communication skills
- Ability to work in a fast-paced team environment

To apply for this position please send your CV to the following e-mail address until 02/07/2021:

[Cv.Icecream@gr.froneri.com](mailto:Cv.Icecream@gr.froneri.com)

*“Our vision is to be the best ice cream company in the world for our consumers, our customers and our employees”*

**FRONERI**